

## ESTIMATE FOR:

Description	Cost
<p><b>PHASE I DESIGN &amp; CONSULTATION</b> . . . . . \$</p> <p>Research, design and consultation for construction and hardscaping of garden proper. Includes research and design for plants, materials, plant lists and drawings, 1 revision, 3 client meetings (including initial estimate), plant and hardscaping delivery facilitation (mail order and nursery advice and or phone ordering, reference materials and research.) Designing is ongoing throughout the job.</p>	
<p><b>Supervision Fees for Subcontractors</b> . . . . . \$</p> <p>Research for bids and design, supervision and coordination of: fencing, carpentry, special features, plumbing, stone cutters, decorative painters, ironworkers, carters et al</p>	<p>per hour (2 hr. minimum)</p>
<p><b>PHASE I I - DEMOLITION</b> . . . . . \$</p> <p>Break-up and removal of cement, rubble, dirt in areas that will be reworked. Bagging rubble and gravel, coordinating removal of rubble bags. Moving materials up front into dumpster. (This does not include cost of removal from curb by rubbish removal company if client choose to work with one).</p>	<p>+ (Based on 3” cement test)</p>
<p><b>PHASE I I I - PREPARATION &amp; HARDSCAPING/SPECIAL FEATURES</b> . . . . . \$</p> <p>Redefining beds and hardscape areas, digging, bagging and hauling dirt, bringing in cobble and slate or bricks to site. Creating new levels or level changes. Includes reworking hardscape areas and new paths. Facilitate materials delivery. Preparation and installation of materials.</p>	
<p><b>Waterproofing</b> . . . . . \$</p> <p>Removal of material closest to house/extension wall to a depth of 2 ft. Repointing and mortaring. Application of waterproof cement, flashing materials and membrane. Replace dirt.</p>	
<p><b>Water Feature</b> . . . . . \$</p> <p>Excavating area, removing dirt, moving to front for carting. Working masonry support system. Laying down PVC liners. Top stone work, installation of circulation pump. (Garden Designer not responsible for aquatic life-fish or plants)</p>	
<p><b>Walls</b> . . . . . \$</p> <p>Installation of dry wall or mortared walls.</p>	

**Stairs** .....\$  
 Installation of masonry stairs  
 Might include stone mason, cutter.

**Decorative Painting** .....\$  
 Preparation of area to be covered. (Taping), purchase of paint and painting materials. Application of paint. (color washes, dibbling, sponging, etc.)

**PHASE IV — SOIL AMENDING & PLANTING** .....\$  
 Order and supervise delivery of plants & soil amendments.(Client pays supplier directly). Undertake soil amendment & preparation for planting including final planting. Note:PLANTING is bid out on SEASONAL basis only: Spring/Fall(e.g. bulbs not included in spring bid, roses and ferns not included in fall planting though they might be designed into project)

**Irrigation System Installation** .....\$  
 Running of soaker hoses/or planter installion system for: front planters/back garden/deck area.

**Labor/Design Total** .....\$

**Materials** .....\$2,000-\$5,000-\$10,000  
 Manure, Bone meal, buckwheat hulls(mulch), soil, plants, masonry supplies etc., sand, gravel, trellising, planters, furniture, shed for tools, etc. (client pays supplier directly)

**Materials total** .....\$ - \$

Fence estimate .....\$  
 Carpentry estimate .....\$  
 Ironwork estimate .....\$  
 Decor.Painting .....\$  
 Stone cutter/mason .....\$  
 Dumpster cost: .....\$  
 Other .....\$

**Subcontractor total:** .....\$

**TOTAL** .....\$ - \$

Note: Above figures are estimates only.

We suggest the following to get started:

**PAYMENT SCHEDULE-TO BE DETAILED IN CONTRACT OR "QUICK CONTRACT"**

- 50% of design fee on agreement to proceed with job. Followed by contract signing and implementation of the following:
- Labor costs to be paid prior to each phase.(e.g. Demolition, Hardscaping, Planting etc.)Receipts will be returned for all payments.
- Workers are technically paid directly by client. Evelyn will manage the accounting and payment and return required receipts at the end of the job to the client. I keep open accounts.
- Evelyn and pre-approved workers will need keys for access. (numerous key references available)
- Petty Cash-we'll determine what we'll need to start off with(change and receipts ALWAYS returned!)This comes from the materials budget.
- Tree Surgeon: Hollis Fitch 718-871-1354
- Fence Company: Amendola's: Jack Mandell for estimate: 516-488-8200



Fifteen years of making brownstones beautiful

# GARDEN SERVICES

Evelyn Tully Costa • 148 Sterling Place Brooklyn NY 11217

For the past 15 years, I have developed certain ways of conducting business that have served both my client's need to know where their money is going and my need to run an honest business.

Garden Services is run a bit differently from other contracting/design businesses. How so and why?

- ❖ I mark up only my labor, but not materials. I'm a designer, builder, not a stone, plant or tool vendor.
- ❖ You pay suppliers and my subcontractors directly and promptly for: plants, masonry, horticultural and carpentry supplies, and dumpster carting services, so you know exactly whom and for what you are paying.
- ❖ If the client and I choose, as part of the garden project, to bring in subcontractors (carpenters, fence companies, stone cutters, plumbers, electricians, decorative iron workers and painters) I will bill you directly, by the hour, for the time I spend on your behalf designing, supervising and facilitating their work. I neither pay nor take commissions ("kick backs") from my colleagues. I work for you, not for my colleagues and will bill you accordingly, at a pre-agreed hourly rate.
- ❖ I concentrate on one major job at a time which makes design, quality control and accountability a reality rather than a sales pitch.
- ❖ Finally, it's your garden. I therefore encourage maximum input from my clients during the design and installation process.

I run an organic garden service which means in the immediate sense I will not work with or around toxic, artificial chemicals — they're bad for you, my crew, your kids, pets and in a larger sense, our home planet. I'll encourage you to use native plants in my designs wherever possible though, like most people, I love exotics too.

Looking forward to hearing from you.

Thank you,

Evelyn Tully Costa  
Garden Services  
718-789-1847  
evelyn@igc.org